A Humintell Workshop

Reading Facial Expressions of Emotion

Tagging Statements with Emotions

Why Focus on Emotion?

- Emotions are immediate, automatic, and involuntary reactions to events that are important to us

- Facial expressions of emotion are universal

- Emotions prepare us for behavior

- Emotions can facilitate or block the giving of information

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How does it Work?

- Gain insights about an individual's
  - Personality
  - Expressive baselines
  - Motivation and intentions
  - Trustworthiness and credibility

- Identify unspoken thoughts and feelings about specific topics
  - Identify meaningful content areas
  - Identify psychological themes that may be leveraged
  - Evaluate truthfulness and detect deception

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Complements your Existing Skill Sets

- This skill doesn't replace your existing skill set; it adds to it

- It is another tool in the toolbox; another club in the golf bag

- → All of which make your work more accurate and more efficient

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What do you See?

- Can you identify the emotions and nonverbal behaviors this individual expresses?
  - [Kato Kaelin](#)

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Microexpressions

- Extremely brief, involuntary facial expressions of emotion

- They are signs of *concealed* or *repressed* emotion

- They are characterized by:
  - Speed
    - *Macro*expressions - normal expression of emotion - last from ½ second to 4 seconds.
    - Microexpressions can be as fast as 1/15th of a second
  - Subtlety
  - Fragmentary nature

1/30th of a second:
Flexed his muscle of the upper lip
Wrinkled his nose
Lowered his eye brows

Before softly answering "yes"
But he was disgusted and angry

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What have you been Missing?

- Would you like to get additional clues to what's going on in people's minds when you interview them?

- Would additional information about people's thoughts and feelings be useful to you?

- How would you use that additional information?

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